

# PKF COOPER PARRY

## MEET SOME OF THE CORE TRANSACTION SERVICES TEAM

### Our 3 uniques...

- We're a dedicated team that provides a focussed approach on areas that matter to each specific client/project – not just a tick in the box.
- We'll tell it how it is and won't sit on the fence – recommendations that go straight to deal protection, deal value or Day 1 financial reporting needs.
- We're a business that can relate to our clients – entrepreneurial in nature, ambitious and privately owned.

### Contact us...

For any questions or further information on our services, please contact Edward Gray:

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Mobile: 07760 105932

Office: 01332 411163

"Thank you for all the work you did on the project – it was really appreciated both by the bank and also the customer. The detailed work you did has allowed us to gain approval for their facilities and we are now moving forward with the development. The customer really valued your input. Thanks for working on this so quickly."

Claire Lees, Relationship Director - HSBC Corporate Banking

"The report was comprehensive and well set out and was exactly what we were looking for in terms of assurance and information to proceed - so much so, we had no specific comments or follow up questions for Ed or his team!"

Danielle Gillett, Executive Director - EMB-Group Ltd

Edward Gray



Ed heads up the Transaction Services team. He joined in 2016 after over 16 years at EY, spending the last 10 years specialising in financial due diligence delivering buy-side and sell-side support to a wide range of corporate and private equity clients, based both in the UK and overseas. Recent sector experience includes Automotive, Manufacturing, Retail and Business/Consumer Services.

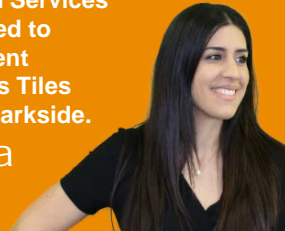
Robin leads the delivery of tax due diligence and related tax structuring work. Robin joined PKF Cooper Parry 5 years ago, following 10 years experience in the Big 4. Recent projects include DD for a PE backed recycling Group, DD in relation to a 'buy and build' service company and tax structuring for the sale of a house building group.



Robin Clegg

Ioanna-Maria joined PKF Cooper Parry from Deloitte in 2013. After a 6-month secondment assisting with a client's IPO, Ioanna-Maria joined the Transaction Services team and was promoted to manager in 2016. Recent projects include Topps Tiles PLC's acquisition of Parkside.

Ioanna-Maria Ioannou



Iain joined the PKF Cooper Parry team in 2017 from KPMG, where he worked in TS since 2014. Iain has worked across a broad range of sectors including Manufacturing, Consumer Services, Professional Services and Food and Drink. Recent projects include Foresight's investment in 200 Degrees Coffee.

Iain Batigan



Jon has over 5 years deals experience, principally with a Big 4 firm. Jon's experience includes providing tax advice on a wide range of deals including management buy-outs, acquisitions, disposals and cross-border transactions.

Jonathan Basten



Sonia transferred into the Transaction Services team permanently in 2018. Sonia has worked with a range of clients during her time in TS, including those in the Consumer Services, Recycling and Waste and Manufacturing sectors. Recent projects include Regen Devco Ltd's acquisition of Augean Integrated Services.

Sonia Song



# PKF COOPER PARRY

## SELECTION OF DEALS RECENTLY SUPPORTED

### WARMING UP FOR THE RIGHT DEAL

#### INVESTMENT

Foresight Group has invested £3m of growth capital into 200 Degrees Coffee to support its expansion across the UK.

200 Degrees is a Nottingham-based specialty coffee roaster with six UK coffee shops, as well as a wholesale business.

PKF Cooper Parry provided financial and tax due diligence to Foresight.

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### SIT BACK AND RELAX WE'LL SORT THE REST

#### ACQUISITION

£200M turnover Belfield Group, which is backed by NorthEdge Capital, has purchased Tetrad for an undisclosed sum.

Tetrad is a high end sofa manufacturer based in Preston with annual turnover of £17m

PKF Cooper Parry provided both financial due diligence and tax advice to Belfield Group.

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### JOINING ALL THE PARTS FOR A GREAT DEAL

#### ACQUISITION

Topps Tiles Plc, headquartered in Leicester, has acquired Parkside Ceramics based in Leicestershire.

Parkside Ceramics is a retailer and distributor of wall tiles and floor tiles, supplying to the commercial and domestic sectors.

PKF Cooper Parry provided financial and tax due diligence and deal advice to Topps Tiles.

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### PACKAGING UP THE PERFECT DEAL

#### ACQUISITION

Instarmac Group plc, headquartered in Tamworth and whose primary activity is manufacturing, has acquired Aztec Aerosols Ltd based in Crewe.

Aztec Aerosols are market leaders in aerosol manufacturing and filling.

PKF Cooper Parry provided financial and tax due diligence to Instarmac.

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### MANAGING WASTE MEANS A GREAT DEAL

#### ACQUISITION

PE backed Regen Devco, a subsidiary of Regen Holdings, has acquired total waste management brokerage AIS from Augean plc.

Regen Holdings is increasing its presence in the UK organic waste and recycling industry through acquisition and organic growth.

PKF Cooper Parry provided financial and tax due diligence, SPA support and completion accounts services.

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### DUSTING OFF EVERY DEAL

#### ACQUISITION

Filtermist International, part of the Swedish Absolent Group, has acquired dust removal firm Dustcheck for £2.3m.

Dustcheck, based in Stoke-on-Trent, manufactures industrial dust collectors and industrial air filtration systems.

PKF Cooper Parry provided financial due diligence, SPA advice and tax due diligence to Filtermist.

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### FIXING UP ANOTHER DEAL

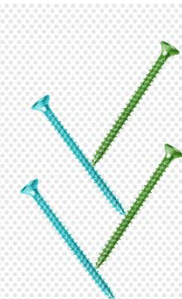
#### ACQUISITION

Bufab Group, through its subsidiary Montrose Holdings Ltd, has acquired Thunderbolts Group Limited based in Southampton.

Thunderbolts is a supplier of fasteners and other C parts to the construction, manufacturing, marine and healthcare industries.

PKF Cooper Parry provided both financial and tax due diligence to Bufab.

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### FUNERAL PARTNERS LIMITED

has acquired

Darren Person, Kavanagh and Coats, High Street Funerals

PKF Cooper Parry provided financial and tax due diligence services and SPA support to Funeral Partners Limited

"The due diligence report was a good quality, well written report and told us what we needed to know, covering the areas we had discussed upfront. I liked the 'traffic light' approach used to highlight the potential degree of impact of key findings on the transaction. There were no surprises as Ed had kept me up to date with progress and it was reassuring that the sensitivities highlighted were in line with our commercial team's view."

Rob Cross, Finance Director - Claverley Group